

# How to conduct a SWOT analysis for financial decision making.

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## Introduction

A SWOT analysis is an effective tool for conducting a comprehensive evaluation of a business or investment opportunity. It involves analysing the internal strengths and weaknesses of the organization or investment, as well as the external opportunities and threats that it faces. Conducting a SWOT analysis for financial decision making can help investors and business owners to make informed decisions about investments and strategies. This article will provide an overview of how to conduct a SWOT analysis for financial decision making, including key steps, considerations, and examples. Making financial decisions can be challenging, particularly when it comes to investments or business strategies. Conducting a SWOT analysis can help investors and business owners to evaluate the strengths and weaknesses of a potential investment or strategy, as well as the external opportunities and threats that it faces. A SWOT analysis is a structured approach that involves identifying and analysing the internal and external factors that affect the organization or investment. By conducting a SWOT analysis, investors and business owners can make informed decisions about their investments and strategies [1].

Key steps to conduct a SWOT analysis for financial decision making- Step 1: Identify the objective of the analysis - The first step in conducting a SWOT analysis is to identify the objective of the analysis. The objective of the analysis will determine the scope and focus of the analysis. For example, the objective of the analysis could be to evaluate the potential of an investment or to identify the strengths and weaknesses of a business. Step 2: Identify the internal strengths and weaknesses - The next step is to identify the internal strengths and weaknesses of the organization or investment. This involves analysing the resources, capabilities, and competitive advantages of the organization or investment. For example, internal strengths could include a strong brand, talented employees, or unique intellectual property, while weaknesses could include poor financial performance or operational inefficiencies [2].

Step 3: Identify the external opportunities and threats-The third step is to identify the external opportunities and threats that the organization or investment faces. This involves analysing the market, industry, and regulatory environment. For example, external opportunities could include favourable market conditions, while threats could include increasing competition or regulatory changes. Step 4: Analyze the findings and prioritize actions - The final step is to analyze the findings

of the SWOT analysis and prioritize actions. This involves considering the implications of the analysis and identifying the most critical areas that require attention. For example, the analysis may identify a need to invest in new technology or to diversify the organization's product portfolio. Considerations when conducting a SWOT analysis for financial decision making- When conducting a SWOT analysis for financial decision making, it is important to consider the following [3].

Objectivity-It is important to approach the analysis objectively and avoid biases or preconceptions, Data-The analysis should be based on reliable and relevant data, which may require research or consultation with experts., Scope-The scope of the analysis should be appropriate for the objective and context of the analysis. Timing-The analysis should be conducted at the appropriate time, such as prior to making an investment decision or developing a strategic plan [4].

Conducting a SWOT analysis of a potential investment in a start-up company. The objective of the analysis is to evaluate the potential of the start-up for investment purposes. The analysis identifies the internal strengths of the company, including a strong team and innovative product, as well as weaknesses such as a lack of track record or financial stability. External opportunities include a growing market and favourable regulatory environment, while threats include increasing competition and changing market conditions. Based on the analysis, the investor decides to proceed with the investment but to negotiate favourable terms to address the identified weaknesses [5].

## References

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